



Fundraising

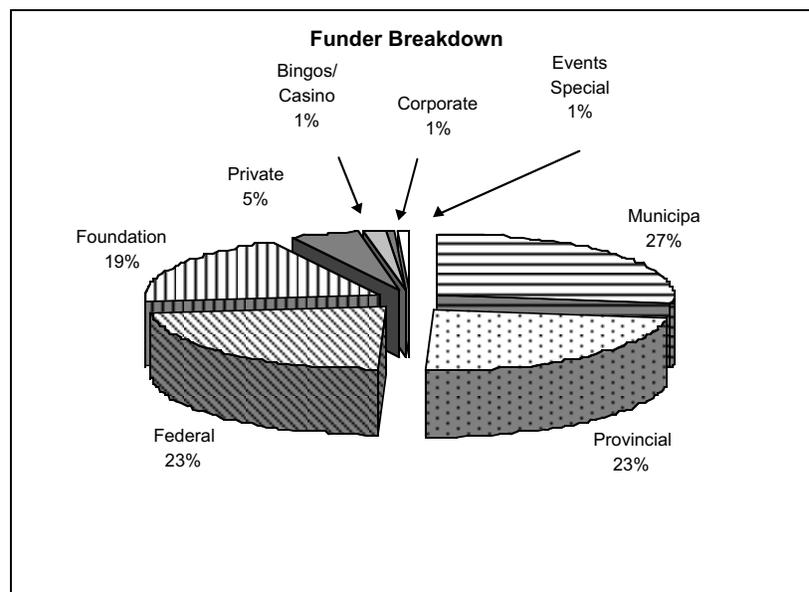
What you told us about fundraising:

We asked the organizations we surveyed to tell us what percentage of their funding they got from each of the following sources: municipal government, provincial government, federal government, foundation, private donors, corporate, casino/bingo, special events.

This is what we found:

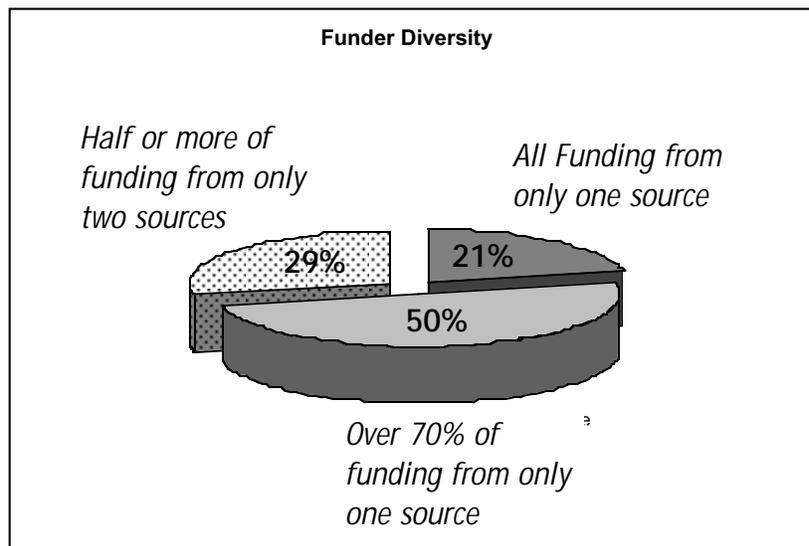
FUNDERBREAKDOWN

What became obvious to us was the striking lack of diversity in funding sources. As you can see in the next graph, 21% of groups got all of their funding from only one source. The rest got at least half of their funding from on or two major sources.



FUNDER DIVERSITY

This lack of diversity in funding was identified by many organizations as a major barrier to achieving adequate, sustainable funding for their projects and programs. Some



identified their concern and frustration at being dependent on short-term grants and contracts. Others said they didn't know where to look for grants, didn't feel confident they had the skills to write them, or didn't have time to network with other organizations and share funding ideas.

In order to de-mystify the grant writing process a little we put together a grant writing workshop based on our experiences at EYA. This is what we have learned about grants over the years.

What is a grant?

A grant is financial \$\$\$s contribution given by a big organization. These organizations are usually the following:

- Government - federal, provincial, municipal
- Corporations - banks, manufacturers, etc
- Foundations - people with big bucks who want tax breaks and to do good charity work set up an organization
- Private - direct donations

Who can get a grant?

You generally have to be a non-profit or charitable organization to get a grant.

A FEDERAL CHARITABLE NON-PROFIT IS:

- A provincial non-profit that is recognized by the federal government
- Can give tax receipts - people who give you money get tax credits
- Can get grants from governments, foundations, corporations and private sources.

A PROVINCIAL NON-PROFIT SOCIETY IS:

- An organization set up provincially to do a certain community service.
- Can get grants from: government and corporations
- Can't get money from foundations
- Can't give tax receipts so it's harder to get private donations

When can I get a grant?

Grant deadlines are at all times of the year though different organizations have different timelines. Grants take time. Give yourself at least 2 weeks to write the grant, and 2-3 months after deadline to receive it.

When to write them

- Governments work on a fiscal year of April 1st to March 31st, and usually run out of grants by end of calendar year or sooner
- Corporations usually set their budget every calendar year, so they run out of \$\$s in early fall
- Personal donations are best in the few months leading up to March, including holiday December, as that is when people do their taxes and need their tax deductions
- Foundations are year round and depend on their grant deadlines.

Tricks of the Trade or *Bureaucrats are People too*

Fundraising is the most conservative aspect of your organization .. because of this it is the most controversial- who do you fundraise from, how do they define your issues, are all issues which strike to the heart of the organization.

Schmooze

One aspect that almost everyone hates to do in youth organizations is 'schmooze' or 'brown nose'. Sadly, it needs to be done if you want to get a higher percentage of grants you apply for. Set-up meetings, talk to people on the phone, send them information about your organization, and in the most crass terms, sell yourself.

Make Friends

Bureaucrats are people too ... if you treat them like people who are doing a legitimate job you'll get a lot farther in your fundraising. Often we blame bureaucrats for the type of grant, how much money the grant is for, etc. They can't control these factors so don't shit on their head. They also have insider knowledge about what's going on, which is invaluable to getting grants. Often times we try to get politicians to support our projects. This is great, as long as it is positive ... don't get into or start a war between politicians and bureaucrats ... you will lose.

Apply, Apply, Apply

Fundraising is + project and + relationship. Often the first time you apply is just a getting to know you phase. Apply again. Go in and talk to the funder and find out why they didn't fund the last proposal. Don't take rejection of your proposal as a rejection of you, your cause and your organization.

Use your connections!

Government employees answer to politicians and politicians answer to the community. Use your connections to get letters of support. Make a STRONG case that you have political and community support. Also, keep them updated on what you are doing, or planning to do. Often times they'll find grants for you!

Promote yourself shamelessly

OK, maybe not shamelessly, but make sure people know the good things you do. A newspaper article or a TV spot, are worth a lot when going to a funder.

So what goes into a grant anyway?

Grant Proposal Template

INTRODUCTION AND SUMMARY

Your first sentence should say how much money you are asking for, from whom, and for how long. Then comes your executive summary, a very basic overview of your goals and objectives, and the need for the project.

TITLE

Your title should be an attention grabber. It should represent what you want to do, but it should also be fun. If you have a good title, they may not need to read much of the rest of the grant.

NEED

Explain the needs of your clientele, adding any outside statistics or demographics that

support your case. You can talk about larger societal problems or pressures that affect your target group, as well as successes from other organizations that have done similar work if you want.

OBJECTIVES

These should be short and concise. They can be point form. You can include long-term as well as short-term goals.

METHOD

Chronological (month by month) list of activities that will take place over the course of the project.

ORGANIZATIONAL QUALIFICATIONS

In this section you should briefly outline the history, status and mandate of your organization, why you are interested in this project, and why you think you will be able to coordinate it well. Give short bios of the project coordinators, the names of support staff and board or directors if you have one.

EVALUATION

Include qualitative as well as quantitative evaluation techniques i.e. monitoring and surveys.

BUDGET

Should include in kind funding/donations as well as the amount you are asking from your potential funder.

The Project's Future

What kind of legacy will you leave behind? What will your target groups do/where will they go once the project is over? Do you have plans to solicit matching funds? Do you see your project becoming self-sustaining?

Grant Proposals

What should it look like ...

Executive Summary

Do up an executive summary so the funder should

What has been learned ...

This partnership has explored and shared many different forms of economic enterprise. Some examples of this have been:

- training in the production of traditional arts and crafts
- joint projects in the distribution of those arts and crafts through exportation to Canada
- apprenticeships in the areas of automotive mechanics, computer and language training

These and other partnerships have been extremely fruitful. These explorations have convinced the Otomi and Shushwap that the area of small business, and its relation to economic self-sufficiency, is one in which both communities could learn from one another.

Partners

THE OTOMI

The Otomi live in Central Mexico. The principal communities that will be participating will be Tultepec and San Mateo Atenco in Mexico State.

These communities are close to self sustaining in the area of food production and have a thriving textile industry selling internally in Mexico, and, in a limited way, exported to Canada. In Canadian terms these communities would be seen as very poor, yet their small business enterprise sector is thriving in Mexican terms.

Their primary industry is in textile/arts and crafts production. They have created small

EXAMPLE

enterprises in the areas of:

- jewellery
- pottery
- handicrafts in general (glass, wood, beads, leather, tule and so on)

The artisans and distributors within the community have created and expanded a niche within the Mexican tourist trade. The community has defined a market for the artesinal goods, and created a production and distribution system to move those goods to market. As well, with the connection with the Shushwap of Alkali Lake, the Otomi artisans have begun to export their goods to Canada.

These enterprises are not huge, yet they sustain families and the community directly.

The enterprises are:

- not ones that have been imposed upon them
- stem directly from the cultural and historical roots within the community and
- draw upon the entrepreneurial ability of the community members

For the above listed reasons, these enterprises also have one other key component: they are sustainable.

THE SHUSHWAP

The Shushwap live in a broad area in Central B.C. This project will focus on one of their more well known communities, Alkali Lake. Located near William's Lake in Central B.C., Alkali Lake is well known for its stunning turnaround in the 1970's and 80's from a community rife with alcoholism to one which is now 95% sober.¹ Through an exchange program between the two partners and EYA in 1995 the Shushwap were able to connect with the Otomi. Community members of Alkali Lake (approximately 20, both youth and adult community leaders) who went to Otomi communities on this and succeeding exchanges have been extremely impressed with the self sufficiency of the Otomi communities, especially in the area of small enterprises. The Alkali Lake community members believe that the similarities which exist between the two communities - both cultural and historical - would allow similar small enterprises to flourish in their own community.

Some of the key components that have impressed the Alkali Lake members have been

that

- the small enterprises come from resources which exist within the community
- are based on the communities collective cultural knowledge and skills, and
- are not grandiose schemes but small and sustainable enterprises which benefit the community directly.

From this the Alkali Lake members feel that a small enterprise training program with an international component in Mexico would be of great benefit to the youth from Alkali Lake.

Program Activities

The program would be 1 year in length and involve 5 youth participants from Alkali Lake, 5 community members knowledgeable in the Alkali community and 1 coordinator. A like number of Otomi would be involved. EYA would provide two youth trainers and administrative support.

ACTIVITIES

Month 1

Alkali Lake: Member from Alkali, Mexico and EYA meet to plan general program

Month 2

- youth and community participants selected

Month 3 - 6

Training begins with Shushwap and Otomi in respective countries

- language training
- small business training
- cross cultural training
- computer training
- internet commerce

Month 5 - 8

An exchange between Otomi and Shushwap partners

- participant workshops on small enterprises in Mexico and Canada
- group work projects to assist small businesses
- participants in singles or in pairs work with small enterprises

EXAMPLE

- bi-weekly workshops planned to reflect on experience, ie. skills in small business

Month 5 - 8

Shushwap and Otomi community reps

- A working group is struck in each community regarding international economic linkages that can be made

Month 11

Shushwap and Otomi plan culturally based small businesses

- group comes back together, creates ideas on how they can apply their knowledge in Canada and Mexico
- create game plan for return to home

Month 12

Travel to Canada

- debrief of experience
- work on implementing game plan

Documentation of project

An overall success of the Shushwap has been the creation of the Honour of All, National Film Board video documenting their community's journey from alcoholism to sobriety.

The groups feel that this type of documentation is key to passing on information gained from this experience to other First Nations groups. This project will be video documented to allow that to happen. This will also be a learning experience for both the Otomi and the Shushwap youth in the area of multi-media production.

Sample Budget

Budget

Youth Service Canada

Jungle in the Concrete (22 Week Program)

Coordinators

total YSC

1 @ 24 wks x 40hrs/wk x 13/hr

12,480.00

1 @ 24 wks x 40hrs/wk x 18hr

17,280.00

bookkeeping (24*13*14)

4,368.00

employment costs (11.02% of staff costs)

3,760.91

total administration costs

37,888.91

OVERHEAD

rent (650x6months)

3,900.00

phone (100x6months)	600.00
hydro (25x6months)	150.00
postage/printing/supplies (150x6)	900.00
insurance (200x6)	1,200.00
<hr/>	
total overhead	6,750.00
total overhead +administration	44,638.91
percentage of total costs	30.36
PARTICIPANT WEEKLY STIPENDS	
14 youth @ 22 weeks \$210/week	64,680.00
Youth coordinator level 1 top-up (1x22x350)	7,700.00
total participant weekly stipends	72,380.00
Incentive award 2000 x 15 youth	30,000.00
<hr/>	
grand total	147,018.90

Administration

Administration money is the most important but also the hardest to get. It includes everything that we use behind the scenes, such as: light, paper, pencils, computers, bookkeeping, employer costs, etc. It also often includes coordinators' salaries. Most granting agencies allow you 10-15% of your total budget as administration. Many grants do not give salary costs within their administration, or give no administration at all. What usually ends up happening is you get the grant run around. You want money for a project, but you need administration money in order to run the project. If your funder will only give you 15% of your administration money then you end up having to write more and more grants just to get pay your salary and bills so that you can run the project.

Solutions

Some ways to reduce these barriers are to work with other organizations and to fundraise in other ways. As a critical mass it is easier to pressure funders to support your work by giving you core funding. As well, as a coalition of groups you can share fundraising ideas and contacts. It is also important to look for ways to diversify your

EXAMPLE

funding base. The less dependent you are on one or two major funding sources the better.

Things to remember . . .

- Grants take time to write and don't turn around quickly, give yourself three months.
- grant deadlines and procedures change. never assume that what you have written on the page is correct...*especially with the government*. Always phone and ask.

Government Program

AIDS AND HEALTH

AIDS Community Action Program-Health Canada

HIV prevention, especially with: street involved youth, gay youth, Aboriginal people, ethnocultural groups
(604) 666-6063

AIDS Program- Medical Research Council

AIDS research
(613) 957-3118

AIDS Research Funding- Medical Research Council

AIDS research
(613) 954-8549

BC Government Employees Community Services Fund

AIDS, drug and alcohol treatment and prevention
(250) 356-1736

FIRST NATIONS

Aboriginal Business Canada- Industry Aboriginal business development
(604) 666-3871

Native Internship Program

summer employment for Aboriginal students Human Resources Development Canada
Place du Portage, Phase IV Ottawa, ON K1A 0J9

Project Funds- Department of Justice

access to justice, Aboriginal justice
(613) 957-3538

HOUSING

So, how do I find out who gives the big bucks?

Here are some funding sources that we found over the course of our research.

Remember that only charities can apply for foundation grants.

Social Housing Programs- Canada Mortgage and Housing Corp

housing options

450- 999 Canada Place
Vancouver, B.C. V6C 3E1

1-800-784-0055 or 1-877-
BC YOUTH

**Youth Service Canada- Human
Resources Development Canada**
youth 17 to 25 years old and unemployed
1-800-935-5555

youth, arts and culture, health care
(416) 922-2500

Gilbey Canada Inc.
*health, education, youth, arts and culture,
drug and alcohol abuse and prevention*
(416) 626-2000

Hamilton Beach Proctor-Silex
health, education, arts and culture, youth
(905) 513-6222

Imperial Oil Limited
*health and social services, Aboriginal
students, arts and culture*
(403) 237-2225

Intrawest Corporation
health and welfare, youth, arts and culture
Donations Committee: (604)
669-9777

Investors Group Inc.
*health, education, social services, arts and
culture (204) 943-0361*
Sponsorship info: (204)
956-8204

Ledcor Industries Ltd.
*arts and culture, education,
youth, health*
(604) 681-7500

Marks Work Wearhouse Ltd.
education, health, youth, arts and culture
(403) 255-9220

Marks Work Wearhouse Ltd.
education, health, youth, arts and culture
(403) 255-9220

**Pacific Coast Savings Credit
Union**
*youth, performing and visual arts, health
care, education*

Community Relations
Officer: (250) 380-3100

Pacific Coast Savings Credit

YOUTH

Partners in Promoting Summer Employment- HRDC

*encourages businesses to train and hire
youth*

HRDC
Place du Portage, Phase IV,
Ottawa, ON
K1A 0J9

Summer Career Placements- HRDC

*subsidizes non-profit organizations and
businesses to create jobs for students*
HRDC see above

Summer Employment- Experience Development- HRDC

*subsidizes employers to hire students, focus
on Aboriginal bands and public health
institutions*
HRDC see above

Summer Youth Service Canada

*community service projects involving youth,
priority to projects coordinated by
municipalities or First Nations band
councils HRDC*
see above

Youth Internship Canada- HRDC

*youth aged 15 to 24 who require training
to get entry-level positions or proceed in
their education HRDC*
see above

Youth Options BC

*umbrella program for provincial youth
employment programs- focus on
environment, technology, business and
entrepreneurship training, volunteerism*

Corporation

AIDS, HEALTH AND EDUCATION

Alcan Aluminium Limited

*youth, arts and culture, theatre, health
care, education*
(514) 848-8000

Bonar Inc.

health, education, arts and culture, youth
(905) 637-5611

British Columbia Hydro and Power Authority

*youth, arts and culture, health care,
education*
(604) 528-1600

Canadian Imperial Bank of Commerce Employee Charitable Trust

*youth, arts and culture, Aboriginals,
health care, education*
(604) 665-2010

Canfor Corporation

*arts and culture, youth, health care,
education*
(604) 661-5241

Doman Industries Limited

youth, health care, education
(250) 748-3711

Finning Ltd.

youth, arts and culture, health, education
(604) 872-4444

George Weston Ltd.

Union

youth, performing and visual arts, health care, education

**Community Relations
Officer:**(250) 380-3100

Seabord Life Insurance Company

education, health and welfare, youth, arts and culture
(604) 734-1667

Seabord Life Insurance Company

education, health and welfare, youth, arts and culture
(604) 734-1667

Surrey Metro Savings Credit Union

youth, education, arts and culture, health and welfare

**Communications
Officer:**(604) 517-7461

Surrey Metro Savings Credit Union

youth, education, arts and culture, health and welfare

**Communications
Officer:**(604) 517-7461

Vancouver Sun Childrens Fund Society

education, health, children and youth with special needs

(604) 605-2111

Vancouver Sun Childrens Fund Society

education, health, children and youth with special needs

(604) 605-2111

ARTS AND CULTURE**Alcan Aluminium Limited**

youth, arts and culture, theatre, health care, education

(514) 848-8000

Bonar Inc.

health, education, arts and culture, youth

(905) 637-5611

Canadian Imperial Bank of Commerce Employee Charitable**Trust**

youth, arts and culture, Aboriginals, health care, education

(604) 665-2010

Canfor Corporation

arts and culture, youth, health care, education

(604) 661-5241

Finning Ltd.

youth, arts and culture, health, education

(604) 872-4444

George Weston Ltd.

youth, arts and culture, health care

(416) 922-2500

Gilbey Canada Inc.

health, education, youth, arts and culture, drug and alcohol abuse and prevention

(416) 626-2000

Hamilton Beach Proctor-Silex

health, education, arts and culture, youth

(905) 513-6222

Hongkong Bank of Canada

performing and visual arts, education, youth, Aboriginals

(604) 685-1000

Imperial Oil Limited

services, Aboriginal students, arts and culture

(403) 237-2225

Intrawest Corporation

health and welfare, youth, arts and culture

**Donations Committee:
(604) 669-9777**

Investors Group Inc.

health, education, social services, arts and culture

**(204) 943-0361
Sponsorship info: (204)
956-8204**

Ledcor Industries Ltd.

arts and culture, education, youth, health

(604) 681-7500

Marathon Realty Holdings Inc.

youth, arts and culture Donations Officer:

(514) 395-5673

Marks Work Wearhouse Ltd.

education, health, youth, arts and culture

(403) 255-9220

Pacific Coast Savings Credit Union

youth, performing and visual arts, health care, education Community

**Relations Officer:
(250) 380-3100**

Seabord Life Insurance Company

education, health and welfare, youth, arts and culture

(604) 734-1667

Surrey Metro Savings Credit Union

youth, education, arts and culture, health and welfare

**Communications
Officer:**(604) 517-7461

Viacom Canada Limited

arts and culture

(416) 975-5567

FIRST NATIONS**Canadian Imperial Bank of Commerce**

Employee Charitable Trust youth, arts and culture, Aboriginals, health care, education

(604) 665-2010

Hongkong Bank of Canada

performing and visual arts, education, youth, Aboriginals

(604) 685-1000

Imperial Oil Limited

health and social services, Aboriginal students, arts and culture

(403) 237-2225

HERITAGE AND HOUSING

Avon Canada Inc. housing, youth, substance abuse, medical research

(514) 630-5432

British Columbia Buildings Corp.

heritage buildings

(250) 387-7301

Foundation

AIDS, HEALTH AND EDUCATION

Allstate Foundation of Canada

health disorders, education
(905) 475-4551

**B.C. Government Employees
Community Services Fund**
*health, AIDS, drug and alcohol treatment
and prevention*
(250) 356-1736

**Canadian Foundation for AIDS
Research**
HIV awareness education
(416) 361-6281

**Canadian Pacific Charitable
Foundation**
health, education
(403) 218-8160

Carthy Foundation
arts and culture, health, education
Carthy Foundation 200,
707- 7 Avenue South West
PO Box 2554
Calgary, AB T2P 2M7

Eaton Foundation
arts and culture, health, youth
(416) 343-3423

**Erwin Taylor Charitable
Foundation**
*arts and culture, ethnic culture, education,
health*
David Toy Taylor, President
Erwin Taylor Charitable
Foundation, 190 Division
Street PO Box 426
Welland, Ontario, L3B 4A2

**Gazette: A Division of Southam
Incorporated Employees Charity
Trust**
AIDS, health, youth, education
(514) 987-2409

Geoffrey H. Wood Foundation
medical research, education
Mr. Samuel Tughen President
and Executive Director
Geoffrey H. Wood
Foundation
304 The East Mall, Suite

750, Etobicoke, ON M9B 6E2 Ontario K9J 2J6

Hamber Foundation
arts and culture, health, education
(604) 641-4700

**IBM Canada Ltd. Employees
Community Fund**
*AIDS, health, alcohol and drug treatment,
shelters*
Keith Hamilton
IBM Canada Ltd. Employee
Community Fund
3600 Steeles Ave Markham,
ON L3N 9Z7

Irving Levine Foundation
health, arts and culture
Irving Levine, President
The Irving Levine
Foundation 637 Lakeshore
Blvd. West Toronto ON M5V
1A8

**Janet and Charles Burns
Foundation**
arts and culture, AIDS, research, education
(905) 773-4477

**John Deere Foundation of
Canada**
health disorders, performing arts
Mr. G.J. Clark,
President John Deere
Foundation of Canada PO
Box 1000 Grimsby, ON L3M
4H5

**Justin and Elisabeth Lang
Foundation**
health, Aboriginal arts, arts and culture
(416) 504-9822

**K.M. Hunter Charitable
Foundation**
health, arts and culture
Mr. William T. Hunter
President and Treasurer
The K.M. Hunter Charitable
Foundation 171 Rink Street
A, Suite 266 Peterborough,

Kaatza Foundation
health, arts and culture, AIDS research
(604) 738-8638

Kaiser Youth Foundation
education, alcohol and drug abuse
(604) 681-1888

Kololian Foundation
youth, health
(416) 367-4346

Larkspur Foundation
arts and culture, health
Mary George Chairman and
President c/o Yvonne
Turkenburg Unit 5-7231
Moffatt Road Richmond, B.C.
V6J 1X7

Max Bell Foundation
health, medical education (403) 215-7310

McLean Foundation
health, arts and culture
(416) 964-6802

**Robert Campeau Family
Foundation**
homeless youth
Roland Villemaire
Vice-President and
Treasurer The Robert
Campeau Family Foundation
64 The Bridle Path Don Mills,
ON M3B 2B1

**Robert Schad Conservation
Foundation**
health, education
(905) 951-5000

**Royal Columbian Hospital Staff
Charitable Fund**
AIDS research, health
(604) 520-4222

Simon Foundation
housing, education, arts and culture
(604) 664-4516

ARTS AND CULTURE

Hamber Foundation arts and culture, health,

education
(604) 641-4700

**Janet and Charles Burns
Foundation**

arts and culture, AIDS, research, education

(905) 773-4477

**Justin and Elisabeth Lang
Foundation**

health, Aboriginal arts, arts and culture

(416) 504-9822

Larkspur Foundation

arts and culture, health

Mary George
Chairman and President
c/o Yvonne Turkenburg
Unit 5-7231 Moffatt Road
Richmond, B.C. V6J 1X1

McLean Foundation

health, arts and culture

(416) 964-6802

Simon Foundation

housing, education, arts and culture

(604) 664-4516

Vancouver Foundation

*arts and culture, education, health, youth,
medical research*

(604) 688-2204

FIRST NATIONS

**Body Shop Charitable
Foundation**

First Nations

(416) 441-4189 ext. 296

**Justin and Elisabeth Lang
Foundation**

health, Aboriginal arts, arts and culture

(416) 504-9822

HERITAGE AND HOUSING

Avon Canada Inc.

housing, medical research

(514) 630-5432

**British Columbia Buildings
Corp.**

heritage buildings

(250) 387-7301

Georgina Foundation

housing

Helen Baker, Treasurer
The Georgina Foundation
2 Willowbank Blvd Toronto,
ON M4R 1B6

**Oakah and Dorothy Jones
Foundation**

housing and shelters, arts and culture

Graham DI Worley
The Oakah L. Jones Foundation
R.R. # 1 Toronto, ON, L0A
1K0

**RBC Dominion Securities
Foundation**

housing

John P. McGrath, Chairman
RBC Dominion Securities
Foundation PO Box 50,
Royal Bank Plaza 200 Bay
Street, 4th Floor, South
Tower, Toronto, ON M5J
2W7

**Real Estate Foundation of
British Columbia**

affordable housing

(604) 688-6800

Simon Foundation

housing, education, arts and culture

(604) 664-4516

YOUTH

**Charles Johnson Charitable
Fund**

youth, education

Andrea Feunekes
The Charles Johnson
Charitable Fund c/o
JWI Ltd. 48 Richardson Side
Road Kanata, ON K2K 1X2

Chris Spencer Foundation

child welfare and youth

William S. Armstrong,
Secretary Chris Spencer
Foundation 6312 Carnarvon
St. Vancouver, B.C.
V6N 1K3

Diamond Foundation

children

Mr. Gordon Diamond,

President Diamond
Foundation 105 North
Commercial Drive Vancouver,
B.C. V5L 4V7

**Fellowship of Man Charitable
Foundation**

youth and children

Fellowship of Man Charitable
Foundation c/o National
Trust 5075 Younge Street, 5th
Floor Willowdale, ON M2N
6C6

Pacific Coast Savings Foundation

children

(250) 380-3100

More funding sources

PUBLICATIONS:

Front & Centre

(Newsletter published 6 times a year), Canadian Centre for Philanthropy
 1329 Bay Street, 2nd flr.
 Toronto, ON M5R 2C4
 416-515-0764
 416-515-0773 fax
 Cost: \$65.00 per year

This newsletter contains both current events and feature articles on a variety of subjects related to non-profit organizations including fundraising, communications and marketing, board governance, volunteer management and others. It is an excellent resource for any number of managers and professionals in the non-profit environment.

Canadian FundRaiser

(Bi-weekly newsletter), The Hilborn Group Ltd.
 205-109 Vanderhoof Avenue
 Toronto, ON M4G 2H7
 416-696-8146 or 1-800-461-1489
 416-424-3016 fax
 Cost: \$197.00 per year

This bi-weekly newsletter is probably Canada's leading fundraising newsletter and is aimed at non-profit managers and fundraisers. Although its focus is heavily weighted towards central Canada, it is still an important resource for information on fundraising ideas, career opportunities, sector trends and fundraising tips.

Canadian Not-for-Profit News

(Monthly newsletter), Carswell Thomson Professional Publishing
 One Corporate Plaza, 2075 Kennedy Rd.
 Scarborough, ON M1T 3V4
 416-609-3800
 416-298-5094 fax
 Cost: \$135.00 per year

Edited by Arthur Drache, QC, this publication provides the most comprehensive and informative commentary on Canadian tax and charity law and policy in the country. An excellent resource for legislation interpretations and updates as well.

WEB SITES:

www.ccp.ca

Canadian Centre for Philanthropy

A great site for accessing their resources and their extensive resource library. Members have exclusive access to some areas of the site.

www.charityvillage.com

This is an excellent site, specific to Canadian charities. It has a weekly newsletter, several chat rooms and message centres, career information etc. It takes a while to download but its great once you get there.

ORGANIZATIONS:**Canadian Centre for Philanthropy**

1329 Bay St, 2nd flr.
Toronto, ON M5R 2C4
416-515-0764
416-515-0773 fax

National Association of Fund Raising Executives (NSFRE)

BC Chapter
720-999 W. Broadway Ave.
Vancouver, BC V5Z 1K5
604-736-1010
604-738-4080 fax

Canadian Association of Gift Planners (CAGP)

PO Box 4084
Edmonton, AB T6E 4S8
1-888-430-9494
cagp@tnc.com

ADDITIONAL RESOURCES:**Revenue Canada: Charities Division**

400 Cumberland St.
Ottawa, ON K1Z 7H3
613-954-0410
Toll Free: 1-800-267-2384

COMMUNITY FOUNDATIONS IN BRITISH COLUMBIA

ABBOTSFORD FOUNDATION

Contact: Louise Bartel
32315 South Fraser Way
Abbotsford, B.C. V2T 1W7
Phone: (604)850-3755
Fax: (604)859-3134

ALBERNI VALLEY FOUNDATION

Contact: Hugh Grist
Site 220-L10
Port Alberni, B.C. V9Y 7L6
Phone: (250)724-4503
Fax: (250)724-7489

BULKLEY VALLEY FOUNDATION

Contact: Ron Young
PO Box 4584
Smithers, B.C. V0J 2N0
Phone: (250)842-4528
Fax: (250)846-9270

CAMPBELL RIVER COMMUNITY FOUNDATION

Contact: Mary Ashley
104 – 87 South Island Hwy
Campbell River, B.C. V9W 1A2
Phone: (250)287-8000
Fax: (250)287-8000

CENTRAL OKANAGAN FOUNDATION

Contact: Janice Henry
PO Box 1233
Kelowna, B.C. V1Y 7V8
Phone: (250)861-6160
Fax: (250)861-6156

COMOX VALLEY COMMUNITY FOUNDATION

Contact: Judith Harder
3 – 2401 Cliffe, Suite 164
Courtenay, B.C. V9N 2L5
Phone: (250)334-1500
Fax: (250)338-0006

PHOENIX FOUNDATION OF THE BOUNDARY COMMUNITIES

Contact: W. Strookoff
1891 Richie Road
Christina Lake, B.C.
Phone: (250)447-9536
Fax: (250)447-9521

KAMLOOPS FOUNDATION

Contact: Paddy Harrington
830 Norview Road
Kamloops, B.C. V2B 7W7
Phone: (250)554-5072

KENT-HARRISON FOUNDATION

Contact: Dot Morrison
PO Box 918
Agassiz, B.C. V0M 1A0
Phone: (604)796-9586

MAPLE RIDGE COMMUNITY FOUNDATION

Contact: Darrel McEachern
27334 McIntosh Avenue
Maple Ridge, BC
Phone: (604)467-6951
Fax: (604)467-1224

MISSION FOUNDATION

Contact: Marie Waters
PO Box 3427
Mission, BC V2V 4J5
Phone: (604)826-5322
Fax: (604)826-6246

NORTH SHORE CHARITABLE TRUST

Contact: Sheila Gilmour
600 W. Windsor Road
North Vancouver, BC V7N 2L3
Phone: (604)987-7115
Fax: (604)987-7105

PENTICTON AND DISTRICT FOUNDATION

Contact: Peter Rawkins
101 – 3420 Hemlock
Penticton, B.C. V2A 8N1
Phone: (250)493-6276
Fax: (250)492-0440

PRINCE GEORGE COMMUNITY FOUNDATION

Contact: Noreen Rustad
2635 Lyndridge Place
Prince George, BC
Phone: (250)964-0762
Fax: (250)964-6404

RICHMOND FOUNDATION

Contact: Betty McLeod
520 – 8100 Granville Avenue
Richmond, BC V6Y 3T6
Phone: (604)270-4483
Fax: (604)270-4483

SALT SPRING ISLAND FOUNDATION

Contact: Bob Rush
#2 – 110 Purvis Lane
Salt Spring Island, BC V8K 2S5
Phone: (250)537-2501

SHUSWAP COMMUNITY FOUNDATION

Contact: Lois Higgins
1030 Lakeshore Road
Salmon Arm, BC
Phone: (250)832-4034

SURREY FOUNDATION

Contact: Al Ecclestone
17375 29th Avenue
Surrey, BC V4P 9P9
Phone: (604)527-3731
Fax: (604)527-3737

VANCOUVER FOUNDATION

1200 – 555 West Hastings Street
Box 12132, Harbour Centre
Vancouver, BC V6B 4N6
Phone: (604)688-2204
Fax: (604)688-4170

VERNON FOUNDATION

Contact: George Galbraith
2741 – 30th Street
Vernon, BC
Phone: (250)542-5900
Fax: (250)542-9329

THE VICTORIA FOUNDATION

Contact: Sheila Henley
108 – 645 Fort Street
Victoria, BC V8W 1G2
Phone: (250)381-5532
Fax: (250)480-1129

WEST VANCOUVER FOUNDATION

Contact: Barbara Arnold
4709 Caulfield Place
West Vancouver, BC
Phone: (604)925-8153
Fax: (604)925-8153